

**Board of Directors**

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*Vice President - Administration*

Invoice No.: IND-1014-0009

**Sold To:**

Indiana State Department of Health  
ATTN: Finance /Purchasing, 2C  
2 N. Meridian Street  
Indianapolis, IN 46204

Invoice Date: 7/27/2015

Order Number: 0015523208

Fund: 61910/571513 / 305001

**Description of Services**  
Personal Services

Federal ID: 23-2868660  
Contract Period: 10/1/2014 - 9/30/2015  
Contract Amount: \$1,000,000.00  
Contract Number: A70-S-041137  
Date of Services: 6/1/2015 - 6/30/2015  
Payment requested for: Real Alternatives, Inc.  
Description of Services and Total Paid: \$ 114,367.89  
See attached detailed charges required  
by ISDH program  
Project Code: N/A  
Activity Code: N/A

Vendor's signature

Date

7/27/15



STANDARDS FOR  
EXCELLENCE

Accredited under the  
Pennsylvania Association  
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Standards for Excellence

**Actual Administrative Expenses**

Indiana: Fiscal Year 2014-2015

<b>Cost Category</b>	<b>Budgeted Dollars</b>	<b>Year to Date thru May 2015</b>	<b>Actual Expenses</b>	<b>Remaining Cost</b>
			<b>Jun-15</b>	<b>July 2015 to Sept 2015</b>
<b>Personnel</b>				
President & CEO	\$ 45,000.00	\$ 24,743.35	\$ 4,870.57	\$ 15,386.08
VP of Administration	7,000.00	\$ 2,016.55	\$ 907.91	\$ 4,075.54
Assistant Director of Finance	500.00	\$ 194.51	\$ 1.71	\$ 303.78
Accountant	2,000.00	\$ -	\$ -	\$ 2,000.00
Bookkeeper	3,000.00	\$ 270.46	\$ 123.30	\$ 2,606.24
Professional Development	1,000.00	\$ 252.87	\$ 62.16	\$ 684.97
Payroll Taxes	5,000.00	\$ 1,461.73	\$ 389.01	\$ 3,149.26
Workers Compensation Insurance	200.00	\$ 85.48	\$ 8.81	\$ 105.71
Pension	3,000.00	\$ 756.76	\$ 144.05	\$ 2,099.19
Employee Group Insurance	11,000.00	\$ 5,584.11	\$ 617.95	\$ 4,797.94
Job Advertising	200.00	\$ -	\$ -	\$ 200.00
New Employee Screening	100.00	\$ -	\$ -	\$ 100.00
<b>Total Personnel</b>	<b>\$ 78,000.00</b>	<b>\$ 35,365.82</b>	<b>\$ 7,125.47</b>	<b>\$ 35,508.71</b>
<b>Operating</b>	<b>Budgeted Dollars</b>			
Accounting/IT/Legal Consulting	\$ 6,000.00	\$ 230.00	\$ 535.56	\$ 5,234.44
Postage/Shipping	1,000.00	\$ 558.07	\$ 17.25	\$ 424.68
Auditing	1,005.00	\$ 977.63	\$ 130.18	\$ 827.19
Travel/Lodging	1,000.00	\$ -	\$ -	\$ 1,000.00
Rent	17,845.00	\$ 2,995.70	\$ 337.83	\$ 14,511.47
Telephone Service	2,715.00	\$ 766.95	\$ 88.38	\$ 1,859.57
General Business Liability Insurance	575.00	\$ 149.43	\$ 15.39	\$ 410.18
Insurance-Directors & Officers	750.00	\$ 359.14	\$ 37.25	\$ 353.61
Office Expense	19,880.00	\$ 1,166.07	\$ 628.19	\$ 18,085.74
Computer Resources	20,000.00	\$ 16,081.22	\$ -	\$ 3,918.78
			\$ -	\$ -
<b>Total Operating</b>	<b>\$ 71,700.00</b>	<b>\$ 23,284.21</b>	<b>\$ 1,790.03</b>	<b>\$ 46,625.76</b>
<b>Equipment</b>	<b>Budgeted Dollars</b>			
Equipment Service Contracts	\$ 300.00	\$ 113.09	\$ 36.08	\$ 150.83
<b>Total Administrative Expenses</b>	<b>\$ 150,000.00</b>	<b>\$ 58,763.12</b>	<b>\$ 8,951.58</b>	<b>\$ 82,285.30</b>

**Real Alternatives**  
**Actual Services Expenses**  
**Indiana Fiscal Year 2014-2015**

<b>Cost Category</b>	<b>Budgeted Dollars</b>	<b>Actual Expenses thru YTD May 2015</b>	<b>Actual Expenses June 2015</b>	<b>Remaining Cost July-2015 to Sep-2015</b>
<b>Personnel</b>				
Vice President of Operations	\$ 25,000.00	\$ 10,890.34	\$ 1,863.03	\$ 12,246.63
Regional Services Director	-	\$ -		\$ -
Services Coordinator	3,000.00	\$ 923.93	\$ 264.15	\$ 1,811.92
Billing Coordinator	4,000.00	\$ 1,312.73	\$ 184.88	\$ 2,502.39
Services Assistance	2,000.00	\$ 32.92	\$ 41.90	\$ 1,925.18
Service Provider Approval	5,000.00	\$ 1,976.29	\$ 47.44	\$ 2,976.27
Service Provider Monitoring	3,000.00	\$ 192.62	\$ 9.72	\$ 2,797.66
Hotline Counselor	2,000.00	\$ 367.66	\$ 103.65	\$ 1,528.69
Payroll Taxes	6,200.00	\$ 1,022.93	\$ 190.42	\$ 4,986.65
Workers Compensation Insurance	335.00	\$ 68.38	\$ 7.04	\$ 259.58
Pension	1,200.00	\$ 363.80	\$ 52.86	\$ 783.34
Employee Group Insurance	11,000.00	\$ 3,209.76	\$ 351.55	\$ 7,438.69
				\$ -
<b>Total Personnel</b>	<b>\$ 62,735.00</b>	<b>\$ 20,361.36</b>	<b>\$ 3,116.64</b>	<b>\$ 39,257.00</b>
<b>Operating</b>	<b>Budgeted Dollars</b>			
Client Education Materials	\$ 30,000.00	\$ 162.00	\$ -	\$ 29,838.00
Services Advertising	60,000.00	\$ 54.00	\$ -	\$ 59,946.00
Travel/Lodging To Service Providers	10,000.00	\$ 1,448.42		\$ 8,551.58
Srvcs Database Consulting & Dev	15,000.00	\$ 6,183.75	\$ 670.85	\$ 8,145.40
Client Service Providers	637,765.00	\$ 499,504.49	\$ 101,607.62	\$ 36,652.89
Hotline Referral System	3,000.00	\$ 204.43	\$ 21.20	\$ 2,774.37
Contract Closeout Cost	20,000.00	\$ -		\$ 20,000.00
Meetings/Seminars/Conference	4,000.00			\$ 4,000.00
				\$ -
				\$ -
				\$ -
<b>Total Operating</b>	<b>\$ 779,765.00</b>	<b>\$ 507,557.09</b>	<b>\$ 102,299.67</b>	<b>\$ 169,908.24</b>
<b>Equipment</b>	<b>Budgeted Dollars</b>			
Pregnancy Test Kits	\$ 7,500.00	\$ -		\$ 7,500.00
<b>Total Services Expenses</b>	<b>\$ 850,000.00</b>	<b>\$ 527,918.45</b>	<b>\$ 105,416.31</b>	<b>\$ 216,665.24</b>

## Attachment B: Budget

Real Alternatives, Inc. A70-5-041137  
 Indiana Pregnancy & Support Services Program  
 October 1, 2014 - September 30, 2015

Expense Type	Budget C	Expense Detail	Budgeted Cost	Actual Expenses YTD-May 2015	Actual Expenses Jun-15	Remaining Cost July 2015 to Sep-2015
Administrative	Salary	Accountant	\$2,000.00	-	-	\$2,000.00
Administrative	Salary	AD of Finance	\$500.00	194.51	1.71	\$303.78
Services	Salary	Services Coordinator	\$3,000.00	923.93	264.15	\$1,811.92
Services	Salary	Billing Coordinator	\$4,000.00	1,312.73	184.88	\$2,502.39
Services	Salary	Services Assistance	\$2,000.00	32.92	41.90	\$1,925.18
Administrative	Salary	Bookkeeper	\$3,000.00	270.46	123.30	\$2,606.24
Services	Salary	Regional Services Director	\$0.00	-	-	\$0.00
Administrative	Salary	President	\$45,000.00	24,743.35	4,870.57	\$15,386.08
Services	Salary	Service Provider Approval	\$5,000.00	1,976.29	47.44	\$2,976.27
Services	Salary	Service Provider Monitor	\$3,000.00	192.62	9.72	\$2,797.66
Services	Salary	Hotline Counselor	\$2,000.00	367.66	103.65	\$1,528.69
Administrative	Salary	VP of Administration	\$7,000.00	2,016.55	907.91	\$4,075.54
Services	Salary	VP of Operations	\$25,000.00	10,890.34	1,863.03	\$12,246.63
		Subtotal	\$101,500.00	42,921.36	8,418.26	50,160.38
Administrative	Fringe	Employee Group Ins	\$11,000.00	5,584.11	617.95	\$4,797.94
Services	Fringe	Employee Group Ins	\$11,000.00	3,209.76	351.55	\$7,438.69
Administrative	Fringe	Payroll Taxes	\$5,000.00	1,461.73	389.01	\$3,149.26
Services	Fringe	Payroll Taxes	\$6,200.00	1,022.93	190.42	\$4,956.65
Administrative	Fringe	Pension	\$3,000.00	756.76	144.05	\$2,099.19
Services	Fringe	Pension	\$1,200.00	383.50	52.86	\$783.34
Administrative	Fringe	Workers' Comp	\$200.00	85.48	8.81	\$105.71
Services	Fringe	Workers' Comp	\$335.00	69.38	7.04	\$259.58
		Subtotal	\$37,935.00	12,552.95	1,761.69	23,620.36
Administrative	Travel	Travel/Lodging	\$1,000.00	-	-	\$1,000.00
Services	Travel	Travel	\$10,000.00	1,448.42	-	\$6,551.58
		Subtotal	\$11,000.00	1,448.42	-	9,551.58
Administrative	Supplies	Office Supply Expense	\$19,880.00	1,166.07	628.19	\$18,085.74
Administrative	Supplies	Computer Resources/Urg	\$20,000.00	16,081.22	-	\$3,918.78
Services	Supplies	Client Education Material	\$30,000.00	162.00	-	\$29,838.00
Services	Supplies	Pregnancy Test Kits	\$7,500.00	-	-	\$7,500.00
		Subtotal	\$77,380.00	17,409.29	628.19	59,342.52
Administrative	Contracts	Accounting/IT/Legal consl	\$6,000.00	230.00	535.56	\$5,234.44
Administrative	Contracts	Auditing	\$1,935.00	977.63	130.18	\$827.19
Administrative	Contracts	Copier Service Contracts	\$300.00	113.09	36.08	\$150.83
Services	Contracts	Client Service Providers	\$637,765.00	499,504.49	101,507.62	\$36,652.89
Services	Contracts	Services Advertising	\$80,000.00	54.00	-	\$59,946.00
Services	Contracts	Meetings/Seminars/Conte	\$4,000.00	-	-	\$4,000.00
Services	Contracts	Services Database Cons	\$15,000.00	6,183.75	670.85	\$8,145.40
		Subtotal	\$725,000.00	\$507,062.96	\$102,980.29	114,956.75
Administrative	Other	Professional Developmen	\$1,000.00	252.87	62.16	\$684.97
Administrative	Other	Job advertising	\$200.00	-	-	\$200.00
Administrative	Other	New employee screening	\$100.00	-	-	\$100.00
Administrative	Other	Postage/Shipping	\$1,000.00	558.07	17.25	\$424.68
Administrative	Other	Rent	\$17,845.00	2,995.70	337.83	\$14,511.47
Administrative	Other	Telephone Service	\$2,715.00	766.95	88.38	\$1,859.67
Administrative	Other	General Business Liability	\$575.00	149.43	15.39	\$410.18
Administrative	Other	Insurance - Directors & Of	\$750.00	359.14	37.25	\$353.61
Services	Other	Hotline Referral System	\$3,000.00	264.43	21.20	\$2,774.37
Services	Other	Contract Closure Cost	\$20,000.00	-	-	\$20,000.00
		Subtotal	\$47,185.00	\$5,286.59	\$579.46	41,318.95
<b>* Black = Admin</b>		Administrative	\$150,000.00	58,763.12	8,951.58	82,285.30
<b>* Blue = Services</b>		Services	\$850,000.00	527,918.45	105,416.31	212,665.24
		Total	\$1,000,000.00	586,681.57	114,367.89	294,950.54